

Life Spine in Huntley sees sales increase 45 percent in past 6 months

Reorganized sales team helped drive medical device maker's results, VP says

Published: Tuesday, March 22, 2016 4:20 p.m. CDT

[HUNTLEY](#) – A mid-sized medical device maker in Huntley recently announced a 45 percent increase in sales over the past six months, creating momentum for future growth as it prepares to launch new products.

Employing 50 people from a 58,400-square-foot facility near the Route 47-Interstate 90 interchange, Life Spine reorganized its sales team and focused on exclusive distributorships to help boost sales, Joe Loy, executive vice president of sales, said in a statement.

Life Spine designs, manufactures and markets health care products used by surgeons to treat spinal disorders.

"It is truly an exciting time to be a part of this company as it continues to revolutionize the industry," Loy said. "Our market share continues to grow, as well as our commitment to the spine surgical community."

Life Spine is set to release other new products later this year, setting the stage for additional sales growth, he said.

Since relocating from Hoffman Estates to Huntley in fall 2014, Life Spine representatives have voiced a desire to grow the business. The company more than quadrupled its space upon moving to the Huntley Corporate Park at 13951 S. Quality Drive, providing additional room for administrative and manufacturing operations.

CEO Michael Butler [told the Northwest Herald at the time](#) that the new headquarters in Huntley could accommodate as many as 200 employees. Butler estimated Life Spine's sales roughly totaled \$28 million in 2013.

He also said the expanded I-90 interchange that opened Huntley to interstate access from both Chicago and Rockford also motivated Life Spine to relocate to the village.

Earlier this month, the medical device maker announced it would release "Prolift," a titanium system that restores disc height in the spines of patients, later this year after gaining approval from the U.S. Food and Drug Administration.